



National Bank

Vanuatu's Own Bank

Business Relationship Manager

The National Bank of Vanuatu is seeking to recruit a Business Relationship Manager to become part of its business banking team in Port Vila. This is a position located at the Head Office in Port Vila.

The Role

This senior full time role will be reporting directly to the Head of Relationship Banking. It will form part of the team responsible for all the bank's business clients and ensuring that service delivery to these clients is of excellent quality while at the same time work towards achieving the role's performance expectations.

The Person

The bank is looking for an enthusiastic and committed individual with over 5 years of experience in banking, particularly business lending and development or a similar role. He/ she must demonstrate excellent team leadership, analytical and financial analysis skills in current or previous roles.

The successful candidate must demonstrate a track record of past successes in developing and retaining clientele, driving business development, and be a highly effective communicator in both French and English. This position requires a motivated, mature and experienced individual to provide client support, develop business activities and meet sales targets.

It is expected that the successful applicant will:

- Have at least 5 years experience in business banking, lending or similar role;
- Possess some qualifications in Business, Accounting, Commerce or a related field;
- Proficiency in credit and financial analysis;
- Excellent interpersonal skills;
- Possess very good report writing skills;
- Possess very good problem solving skills.

Applications and curriculum vitae should either be posted to:

**Head of Human Resource
National Bank of Vanuatu
P.O. Box 249
Port Vila
Vanuatu**

Or emailed (in word or pdf format only) to litiana.a@nbv.vu

Applications must reach the above address by Friday 19th October 2012.
